

Greater Antelope Valley Association of REALTORS®, Inc.
2024 Director Information Form

Name: Sean O'Donnell

Office Affiliation: Berkshire Hathaway HomeServices Troth, REALTORS

Phone Number: 661-433-1549

Email Address: sean.odonnell@bhastroth.com

PLEASE COMPLETE THE FOLLOWING QUESTIONNAIRE WHICH WILL BE SCANNED AND MADE AVAILABLE TO THE MEMBERSHIP ON GAVAR WEBSITE.

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Type of real estate license held: Salesperson Year first licensed: 2014 Full Time: Yes

Are you an office Owner? Manager? Agent?

What is your area of business expertise?

As an Antelope Valley realtor with almost nine years of experience, my area of business expertise lies in the real estate market and industry. I have gained extensive knowledge and expertise in various aspects of real estate transactions, property valuation, marketing strategies, negotiations, and client representation.

Do you have any professional designations?

GRI CRS CRB CCIM SRES OTHER:

Do you have any additional professional certifications?

I hold none of these designations.

What is your current involvement with GAVAR? Please list all committees and task forces.

I have actively served on the LGR (Local Government Relations) committee for nearly two years, where I've been dedicated to fostering positive relationships with local government bodies and engaging with the community. Additionally, I have contributed to the special events committee, coordinating and organizing impactful events that bring people together. This year, I enthusiastically joined the MLS (Multiple Listing Service) committee, focusing on real estate matters, and also became a member of the Palmdale subcommittee, further expanding my involvement and influence in the organization. My commitment to serving on multiple committees showcases my passion for community engagement, advocacy, and making a meaningful contribution to our organization's goals.

What is your educational background?

High School/Some college

Have you had other career(s)? If so, what area(s)?

I worked in the hospitality industry for 14 years.

I worked as a restaurant manager for 5 years.

I have been a Realtor for 8 years.

What is your motivation for running for an Officer position on the Board of Directors?

Personal and professional growth are my main driving motivations for this position. Leadership and influence are also motivating me to become an officer of an association I take a lot of pride being a part of.

What is the greatest asset that you bring to the Board of Directors?

With nearly nine years of experience in the local Antelope Valley real estate market, I bring a wealth of knowledge and expertise to the table. I am eager to lend my support and collaborate with my fellow colleagues to achieve our shared goals. Moreover, I am thrilled at the prospect of embarking on a new journey within the association and would consider it a tremendous honor to be inducted into such a distinguished group. I am driven by the opportunity to continuously learn and grow, and I am excited to embrace the challenges and opportunities that lie ahead.

What do you see as the greatest challenge to the real estate industry today?

In my opinion, the most pressing challenge we currently face is economic volatility. The looming threat of a recession, coupled with rising interest rates, has severely dampened consumer confidence. This situation calls for immediate attention as we navigate through a climate of uncertainty and strive to restore stability in the market.

Within the next 3 years?

I firmly believe that Technological Disruption will emerge as the most significant challenge facing the real estate industry in the coming three years. While I wholeheartedly appreciate the benefits of technology, I also anticipate its rapid advancement potentially diminishing the importance of human interaction and paving the way for automation within our industry.

What do you see as the greatest challenge to GAVAR today?

In my assessment, I believe our association faces several significant challenges, but none seem as pressing as the critical issue of housing affordability and availability. The scarcity of housing inventory has created a distressing situation, leaving a growing number of people without a place to call home. This predicament hits particularly close to home in our community, evoking a sense of deep concern and empathy.

Within the next 3 years?

In the upcoming three years, I foresee a significant challenge in ensuring the thriving of our association. Our valley is currently grappling with a housing crisis, and the prevalence of homelessness is distressingly visible in every corner. Our community is in dire need of a

much-needed revitalization and care, requiring our concerted efforts to address these pressing issues.

What is your community involvement?

I take great pride in actively participating in various organized fundraisers and events throughout the year. Additionally, I have enthusiastically supported the coach and fellow parents in my son's little league team, lending a helping hand whenever needed.