

December Sold Stats 2011 vs 2010

	<u>2- Bedrooms</u>	<u>3 Bedrooms</u>	<u>4 Bedrooms</u>	<u>5+ Bedrooms</u>	<u>All Bedrooms</u>	
Sold	December 2011					
#Units	24	232	167	44	467	
Dollar Value	\$1,761,500	\$26,401,119	\$27,573,204	\$9,624,550	\$65,360,373	9.8% decrease in the number
Average List Price	\$77,085	\$116,769	\$167,554	\$225,050	\$143,093	of sales from December '10
Average Sold Price	\$73,396	\$113,798	\$165,109	\$218,740	\$139,958	to December '11
Average Market Time	71	60	76	66	67	
Average Square Feet	1096	1563	2140	3020	1883	
% of List Price	95.21	97.46	98.54	97.2	97.81	
Price per Sq.Ft. (rnd)	\$66.00	\$72.00	\$77.00	\$72.00	\$74.00	

Sold	December 2010					
#Units	33	224	207	54	518	
Dollar Value	\$2,207,900	\$26,733,869	\$34,580,706	\$11,650,629	\$75,173,104	3.6% decrease in the average
Average List Price	\$68,595	\$121,947	\$170,542	\$218,478	\$148,030	sales price from December '10
Average Sold Price	\$66,906	\$119,348	\$167,057	\$215,752	\$145,122	to December '11
Average Market Time	45	66	64	70	64	
Average Square Feet	1030	1535	2149	2775	1877	
% of List Price	97.54	97.87	97.96	98.75	98.04	
Price per Sq.Ft. (rnd)	\$64.00	\$77.00	\$77.00	\$77.00	\$77.00	

Sold	January - December 2011					
#Units	400	2794	2057	575	5826	Cummulative Sales
Dollar Value	\$28,600,334	\$319,985,983	\$337,164,948	\$130,809,523	\$816,560,788	9.8% decrease in the number
Average List Price	\$75,745	\$116,778	\$166,276	\$232,144	\$142,823	of sales from 2010 to 2011
Average Sold Price	\$71,501	\$114,526	\$163,911	\$227,495	\$140,158	
Average Market Time	60	60	64	71	62	
Average Square Feet	1064	1563	2144	3009	1876	
% of List Price	94.40	98.07	98.58	98.00	98.13	
Price per Sq.Ft. (rnd)	\$67.00	\$73.00	\$76.00	\$75.00	\$74.00	

Sold	January - December 2010					
#Units	423	3103	2330	601	6457	Cummulative Sales
Dollar Value	\$33,019,980	\$374,349,902	\$390,368,391	\$142,682,009	\$940,420,282	3.8% decrease in the average
Average List Price	\$78,980	\$120,878	\$168,388	\$238,224	\$146,199	sales price from 2010 to 2011
Average Sold Price	\$78,061	\$120,641	\$167,540	\$237,408	\$145,644	
Average Market Time	47	46	50	49	48	
Average Square Feet	1052	1519	2099	2978	1830	
% of List Price	98.93	99.96	99.65	99.74	99.76	
Price per Sq.Ft. (rnd)	\$74.00	\$79.00	\$79.00	\$79.00	\$79.00	