

Active and Pending Inventory as of 02/01/12

Property Types: Business Opportunity, Commercial Indrl., Income Property, Lots & Land, Mobile Homes, Residential Area: Rosamond to Backus, Lake LA to Largo Vst, Leona Vly & Lakes, Palm Div to 110th W, Palm Hills/Ana Verde, Lanc 60th to 110th W, Ana Verde & Rit Ranch, Kern Co/Mojave/Cal C, Pearblossom/Liano, Lanc Div to 60th W, Lanc Div to 90th E, Lanc 90th E to SB, Juniper Hills W, LR/PB/JH E, SW AV & Acton, Palm Div to 80th E Statuses: Active (2/1/2012 or before) , Pending (2/1/2012 or before)

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Status	# of Listings	Price				Total Volume	Avg DOM
		Low	High	Average	Median		
Residential							
For Sale							
Active	1371	21,000	2,500,000	159,785	129,900	219,065,096	93
Pending	952	10,000	599,000	138,110	125,000	131,480,858	66
Total	2323						
Mobile Homes							
For Sale							
Active	79	6,000	68,000	36,359	37,900	2,872,376	110
Pending	5	15,000	102,500	44,860	29,900	224,300	64
Total	84						
Lots & Land							
For Sale							
Active	1274	1,800	7,085,000	114,897	35,000	146,379,261	296
Pending	37	3,000	1,800,000	179,099	29,999	6,626,647	238
Total	1311						
Income Property							
For Sale							
Active	44	49,000	4,725,000	328,195	161,250	14,440,590	98
Pending	26	60,000	359,000	141,077	96,500	3,668,000	127
Total	70						
Commercial Indrl.							
For Sale							
Active	56	1,000	5,655,000	761,795	380,000	42,660,520	247
Pending	9	85,000	1,200,000	478,880	350,000	4,309,920	144
Total	65						
Business Opportunit							
For Sale							
Active	21	1,800	800,000	168,171	75,000	3,531,600	196
Pending	1	25,000	25,000	25,000	25,000	25,000	776
Total	22						
Grand Total	3875					575,284,168	

Cooperative Sales

	<u>Number</u>	<u>Volume</u>	<u>Ratio</u>
Coop Sales	0	\$0	0%
In House Sales	0	\$0	0%

Prepared by: Pamela Vose, CEO / Greater AV Assn of REALTORS
All information herein has not been verified and is not guaranteed.

Information deemed reliable but not guaranteed.