

**Active Listing Comparisons  
Month to Month 2010/2011**

	2010		2011			
<b>Beginning of January</b>	<b>#-lstngs</b>	<b>Avg List Price</b>	<b>#-lstngs</b>	<b>Avg List Price</b>	<b>+/- # listings</b>	<b>% +/- LP</b>
<i>Residential</i>	1046	\$186,632.00	1698	\$ 171,754.00	62.3%	-7.9%
<i>Mobile Homes</i>	112	\$49,399.00	89	\$ 40,646.00	-20.5%	-17.7%
<i>Lots/Land</i>	1467	\$257,110.00	1296	\$ 211,777.00	-11.6%	-17.6%
<i>Income Property</i>	42	\$392,686.00	37	\$ 474,732.00	-11.9%	20.9%
<i>Commercial</i>	60	\$955,503.00	47	\$ 909,065.00	-21.7%	-4.9%
<i>Business Opport.</i>	23	\$179,846.00	23	\$ 177,109.00	N/A	-1.5%
<b>Beginning of February</b>	<b>#-lstngs</b>	<b>Avg List Price</b>	<b>#-lstngs</b>	<b>Avg List Price</b>	<b>+/- # listings</b>	<b>% +/- LP</b>
<i>Residential</i>	1145	\$183,963.00	1827	\$ 168,661.00	59.6%	-8.3%
<i>Mobile Homes</i>	89	\$50,470.00	83	\$ 42,715.00	-6.7%	-15.4%
<i>Lots/Land</i>	1472	\$255,440.00	1363	\$ 194,771.00	-7.4%	-23.8%
<i>Income Property</i>	38	\$415,834.00	35	\$ 404,994.00	-7.9%	-2.6%
<i>Commercial</i>	57	\$940,122.00	48	\$ 869,686.00	-15.8%	-7.5%
<i>Business Opport.</i>	24	\$210,748.00	22	\$ 174,068.00	-8.3%	-17.4%
<b>Beginning of March</b>	<b>#-lstngs</b>	<b>Avg List Price</b>	<b>#-lstngs</b>	<b>Avg List Price</b>	<b>+/- # listings</b>	<b>% +/- LP</b>
<i>Residential</i>	1191	\$ 189,550.00	1814	\$ 164,026.00	52.3%	-13.5%
<i>Mobile Homes</i>	91	\$ 48,285.00	83	\$ 40,768.00	-8.8%	-15.6%
<i>Lots/Land</i>	1475	\$ 226,467.00	1413	\$ 166,718.00	-4.2%	-26.4%
<i>Income Property</i>	35	\$ 454,451.00	42	\$ 370,579.00	20%	-18.5%
<i>Commercial</i>	61	\$ 882,403.00	49	\$ 890,601.00	-19.7%	N/A
<i>Business Opport.</i>	24	\$ 102,500.00	24	\$ 182,625.00	N/A	7.8%
<b>Beginning of April</b>	<b>#-lstngs</b>	<b>Avg List Price</b>	<b>#-lstngs</b>	<b>Avg List Price</b>	<b>+/- # listings</b>	<b>% +/- LP</b>
<i>Residential</i>	1118	\$ 194,113.00	1743	\$ 162,239.00	56%	-16.4%
<i>Mobile Homes</i>	83	\$ 49,010.00	79	\$ 42,010.00	-4.8%	-14.3%
<i>Lots/Land</i>	1515	\$ 223,690.00	1461	\$ 163,832.00	-3.6%	-26.8%
<i>Income Property</i>	39	\$ 412,548.00	43	\$ 227,435.00	10.3%	-44.9%
<i>Commercial</i>	78	\$ 853,771.00	51	\$ 799,483.00	-34.6%	-6.4%
<i>Business Opport.</i>	26	\$ 217,302.00	22	\$ 223,318.00	-15.4%	2.8%
<b>Beginning of May</b>	<b>#-lstngs</b>	<b>Avg List Price</b>	<b>#-lstngs</b>	<b>Avg List Price</b>	<b>+/- # listings</b>	<b>% +/- LP</b>
<i>Residential</i>	1075	\$ 192,272.00	1821	\$ 163,312.00	69%	-15%
<i>Mobile Homes</i>	84	\$ 48,107.00	80	\$ 40,468.00	-4.7%	-15.9%
<i>Lots/Land</i>	1515	\$ 222,100.00	1482	\$ 157,113.00	-2.1%	-29.3%
<i>Income Property</i>	32	\$ 465,979.00	41	\$ 380,654.00	28%	-18.3%
<i>Commercial</i>	71	\$ 893,495.00	59	\$ 742,792.00	-16.9%	-16.87%
<i>Business Opport.</i>	26	\$ 182,648.00	29	\$ 229,579.00	11.5%	25.7%
<b>Beginning of June</b>	<b>#-lstngs</b>	<b>Avg List Price</b>	<b>#-lstngs</b>	<b>Avg List Price</b>	<b>+/- # listings</b>	<b>% +/- LP</b>
<i>Residential</i>	1225	\$ 188,264.00	1766	\$ 166,947.00	44%	-11.3%
<i>Mobile Homes</i>	85	\$ 49,121.00	78	\$ 40,412.00	-8.2%	-17.7%
<i>Lots/Land</i>	1563	\$ 238,353.00	1505	\$ 144,398.00	-3.7%	-39.4%
<i>Income Property</i>	38	\$ 410,872.00	40	\$ 383,868.00	5.2%	-6.5%
<i>Commercial</i>	76	\$ 908,476.00	64	\$ 730,982.00	-15.8%	-19.5%
<i>Business Opport.</i>	21	\$ 157,807.00	31	\$ 173,377.00	47.6%	9.9%

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<b>Beginning of July</b>	<b>#-lstngs</b>	<b>Avg List Price</b>	<b>#-lstngs</b>	<b>Avg List Price</b>	<b>+/- # listings</b>	<b>% +/- LP</b>
<i>Residential</i>	1309	\$ 188,001.00	1705	\$ 168,142.00	30.3%	-10.6%
<i>Mobile Homes</i>	89	\$ 47,513.00	72	\$ 39,922.00	-19.1%	-16%
<i>Lots/Land</i>	1586	\$ 233,940.00	1493	\$ 154,517.00	-5.8%	-34%
<i>Income Property</i>	29	\$ 488,486.00	41	\$ 414,620.00	41.3%	-15%
<i>Commercial</i>	78	\$ 867,671.00	64	\$ 701,528.00	-18%	-19%
<i>Business Opport.</i>	24	\$ 150,498.00	26	\$ 179,719.00	8.3%	19.4%
<b>Beginning of August</b>	<b>#-lstngs</b>	<b>Avg List Price</b>	<b>#-lstngs</b>	<b>Avg List Price</b>	<b>+/- # listings</b>	<b>% +/- LP</b>
<i>Residential</i>	1450	\$ 190,077.00	1785	\$ 169,385.00	23.1%	-10.9%
<i>Mobile Homes</i>	98	\$ 46,880.00	71	\$ 36,302.00	-27.6%	-22.6%
<i>Lots/Land</i>	1538	\$ 233,918.00	1486	\$ 166,467.00	-3.4%	-28.8%
<i>Income Property</i>	37	\$ 443,559.00	39	\$ 399,062.00	5.4%	-10%
<i>Commercial</i>	67	\$ 892,983.00	62	\$ 779,592.00	-7.5%	-12.7%
<i>Business Opport.</i>	22	\$ 168,589.00	26	\$ 208,181.00	18.2%	23.5%
<b>Beginning of September</b>	<b>#-lstngs</b>	<b>Avg List Price</b>	<b>#-lstngs</b>	<b>Avg List Price</b>	<b>+/- # listings</b>	<b>% +/- LP</b>
<i>Residential</i>	1595	\$ 185,171.00	1661	\$ 167,551.00	4.2%	-9.6%
<i>Mobile Homes</i>	105	\$ 45,268.00	76	\$ 36,705.00	-27.7%	-19%
<i>Lots/Land</i>	1558	\$ 212,609.00	1455	\$ 162,307.00	-6.7%	-23.7%
<i>Income Property</i>	34	\$ 459,647.00	31	\$ 440,610.00	-8.9%	-4.2%
<i>Commercial</i>	66	\$ 883,845.00	61	\$ 837,639.00	-7.6%	-5.3%
<i>Business Opport.</i>	28	\$ 176,845.00	24	\$ 151,983.00	-14.3%	-14.1%
<b>Beginning of October</b>	<b>#-lstngs</b>	<b>Avg List Price</b>	<b>#-lstngs</b>	<b>Avg List Price</b>	<b>+/- # listings</b>	<b>% +/- LP</b>
<i>Residential</i>	1692	\$ 183,777.00	1625	\$ 165,583.00	-4%	-9.9%
<i>Mobile Homes</i>	93	\$ 44,139.00	67	\$ 37,109.00	-28%	-16%
<i>Lots/Land</i>	1536	\$ 203,274.00	1467	\$ 157,850.00	-4.5%	-22.4%
<i>Income Property</i>	37	\$ 436,965.00	35	\$ 430,354.00	-5.4%	-1.6%
<i>Commercial</i>	63	\$ 862,263.00	61	\$ 841,507.00	-3.2%	-2.4%
<i>Business Opport.</i>	31	\$ 199,224.00	24	\$ 164,562.00	-22.6%	-17.4%
<b>Beginning of November</b>	<b>#-lstngs</b>	<b>Avg List Price</b>	<b>#-lstngs</b>	<b>Avg List Price</b>	<b>+/- # listings</b>	<b>% +/- LP</b>
<i>Residential</i>	1792	\$ 179,737.00	1600	\$ 165,758.00	-6.2%	-8%
<i>Mobile Homes</i>	94	\$ 42,755.00	71	\$ 37,030.00	-24%	-13%
<i>Lots/Land</i>	1440	\$ 209,745.00	1442	\$ 158,228.00	N/A	-25%
<i>Income Property</i>	34	\$ 416,042.00	39	\$ 387,976.00	15%	-7%
<i>Commercial</i>	60	\$ 867,342.00	59	\$ 844,039.00	N/A	-3%
<i>Business Opport.</i>	28	\$ 221,964.00	21	\$ 187,410.00	-25%	-16%
<b>Beginning of December</b>	<b>#-lstngs</b>	<b>Avg List Price</b>	<b>#-lstngs</b>	<b>Avg List Price</b>	<b>+/- # listings</b>	<b>% +/- LP</b>
<i>Residential</i>	1764	\$ 176,672.00	1584	\$ 163,327.00	-10%	-8%
<i>Mobile Homes</i>	96	\$ 42,688.00	77	\$ 38,376.00	-20%	-10%
<i>Lots/Land</i>	1436	\$ 214,887.00	1487	\$ 138,936.00	4%	-35%
<i>Income Property</i>	33	\$ 443,588.00	40	\$ 385,542.00	21%	-13%
<i>Commercial</i>	57	\$ 759,196.00	61	\$ 730,606.00	7%	-4%
<i>Business Opport.</i>	28	\$ 228,232.00	22	\$ 179,027.00	-21%	-22%